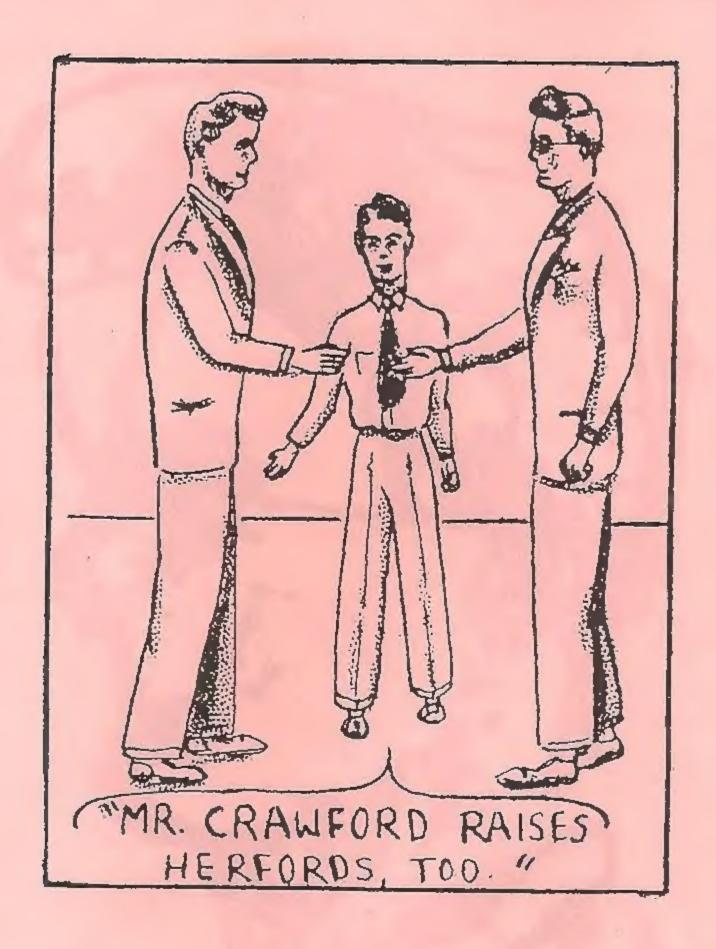
"MR. CRAWFORD RAISES"
HERFORDS, TOO. "

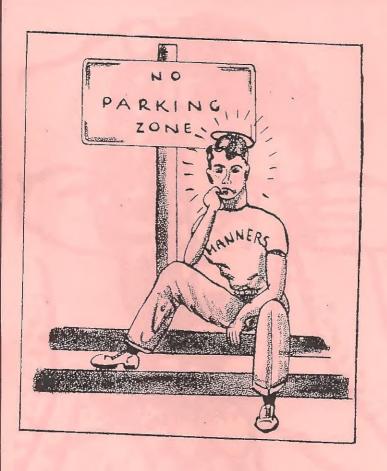
In making introductions it is always nice to mention some interest of each person in order to give them a start in conversation.











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